

## Start into a new year with FDT!

Dear customers, dear business partners,

we wish you a happy new year. We hope you got some energy during the quiet time of the year for all the exciting things ahead of us. We, that means the management of the FDT. **Peter Brechtelsbauer**, who has been managing the company since July 2019, and I, **Alexandra Strassl**.

I come from the roofing industry and will be mainly responsible for **production and sales**. We will, together with our strong teams, focus even more on your needs as a craftsman, building distributor, builder or architect. I would like to get to know you and learn how we can support you even better. Perhaps we will soon meet in person: at one of our product training courses, which we will be offering in the coming weeks, at one of the numerous trade events or at a personal appointment.

We have already announced at the end of 2019 that we will only produce the roofing membrane Rhepanol fk with sealing edge until the end of 2020. **With the Rhepanol h family, we offer you a whole range of alternative products**, which we would be pleased to show you and define the right product for your needs together with you.

In addition, we are **reorganizing our product range, making it more modern and efficient**. We will also simplify our price sheets and make them even clearer for you. Please also note that we will adjust our prices by the usual 3% (10% on discontinued products). Both the new price sheets, which will be sent to you via your specialist consultant, and the price increase will be valid from 01.03.2020. You will find the new price list on our website from March onwards.

Please do not hesitate to contact me if you have any questions or need support. I am looking forward to a trustful cooperation and good business together.

Best regards,  
Alexandra Strassl  
Managing Director FDT